



PRESS INFORMATION FOR IMMEDIATE RELEASE

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Capitol Petroleum Group Selects PDI as New Software Provider

TEMPLE, Texas, March 22, 2018 – PDI, a leading global provider of enterprise software solutions to the convenience retail, wholesale petroleum and logistics industries, today announced it has been selected by Capitol Petroleum Group (CPG) as its enterprise resource planning (ERP) software provider. The Springfield, Virginia-based wholesale fuel distributor will use PDI's wholesale petroleum, inventory and dealer management, and reporting solutions.

"We had outgrown the capabilities of our legacy system, so we decided it was time to upgrade" said Walt Bell, CFO, CPG. "We needed a solution that could scale with our growing organization, provide flexible, automated reporting for real-time decision-making, and facilitate a faster closing time at the end of the month. PDI was the answer we were looking for."

CPG will also take advantage of PDI Petronet—a customer portal designed to reduce the strain on petroleum marketers' accounts receivable departments and better manage their dealer, cardlock, commercial and residential customer relationships in a web-based environment. In addition, the company will use PDI's managed hosting offering, which provides a single-tenant, private cloud data hosting service, complete with high data availability and security that enables customers to focus on running their business.

"We're excited CPG chose PDI as the platform and trusted partner to support their business for years to come," said Glenn Turner, senior vice president and general manager, global wholesale and logistics for PDI. "We look forward to investing in the continued development and delivery of products and services wholesale petroleum and logistics companies rely on to maximize operational efficiency and profits."

Established in 1987, CPG began with the purchase of one Amoco-branded gas station. After more than 30 years in business, the company now serves as fuel distributor to nearly 200 dealers and commissioned operators throughout the D.C. area and New York. CPG is an authorized distributor for multiple brands, including Shell, Valero, Citgo, ExxonMobil and Crown.

About PDI

PDI (www.pdisoftware.com) helps convenience store retailers and petroleum wholesale marketers worldwide thrive in a digital economy with enterprise management software. Over 1,200 customers operating more than 100,000 locations trust PDI to optimize their entire operations whether they are a single site, multi-site, dealer or a franchise operator. PDI's enterprise software, wholesale and logistics management software solutions and retail back office systems have been designed around the evolving needs of customers for more than 30 years. We reimagine enterprise management to help our customers transform their business and deliver exceptional experiences.

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