



Leitner

A PDI Case Study

F. Leitner

Overview

HQ: Graz, Styria - Austria since 1953
Industry: Heating Oil and Pellet Distribution
Size: 15+ Trucks; 35 Service Stations
PDI Solution(s): PDI FleetWatch, TransPac



Business Challenge

- Administrative challenges due to laws requiring digitally-signed receipts on certain payment types
 - Required the printing and digital transmission of receipts
- Increased paperwork for both service stations and drivers



Decreased
driver admin time per stop by
5 minutes

Empowered Leitner's drivers to view current customer details, fulfill orders, and print invoices, all while onsite with the customer.

Customer Results



Improved efficiency, resulting in more deliveries



Quantifiable fuel savings



Increased profit margins through dynamic fleet management practices



Reduced infractions and adherence to safety regulations

Improved business intelligence resulted in Leitner increasing deliveries and business predictability while reducing unreliable “tribal knowledge.”